

**Term End Examination – December, 2016**

**Program Title: Diploma in Management**

**Course Title: Principles and Practice of Management**

**Course Code: DIM-1**

**(Session 2015-16)**

Time – 3 hours

Full Mark – 100

**Answer any four questions from Group –‘A’, any two questions from Group –‘B’ and any three questions from Group –‘C’.**

**Group ‘A’**

**(Answer any four questions each within 100 words)**

Q. No. 1

Marks: 5 X 4=20

- (a) Define management.
- (b) What do you mean by planning?
- (C) What are the benefits of MBO?
- (d) Why leadership is important in management?
- (e) Define controlling.
- (f) What are the advantages of centralization?
- (g) Explain the importance of staffing.

**Group ‘B’**

**(Answer any two questions each within 250 words)**

Q. No. 2

Marks: 10 X 2=20

- (a) Explain the nature/characteristics of management.
- (b) What do you mean by inter-disciplinary approach to management?

- (C) What are the principles of organizing?
- (d) What is the importance of directing in organisations?
- (e) What are the steps involved in controlling?

**Group 'C'**

**(Answer any three questions each within 500 words)**

Marks: 20 X 3=60

- Q. No. 3 What are the major contributions of Henri Fayol?
- Q. No. 4 Discuss management as a science, as an art and as a profession.
- Q. No. 5 Explain the need and importance of centralization and decentralisation.
- Q. No. 6 Why leadership is considered important in today's organizations? Discuss the modern approach to leadership.
- Q. No. 7 What are the steps involved in the MBO process? Mention the benefits and limitations of MBO.
- Q. No. 8 Discuss the nature and importance of controlling.