

**Full Mark : 100**

**Time : 3hrs**

**Term End Examination – December, 2017**  
**Program Title: Diploma/P. G Diploma in Management**  
**Human Resource Management & Organisational Behaviour**  
**Course Code: MP-03**  
**(Session -2017-18)**

**Answer any four questions from Group –‘A’, any two questions from Group –‘B’ and any three questions from Group –‘C’.**

**GROUP A**

**Answer the questions in about 100 words. Answer any 4 questions. (4x5 marks)**

1. Explain briefly the conceptual framework of Human Resource Management.
2. What is the Seven Point Plan in Job Specification?
3. What are the stages in Selection?
4. What is paired comparison method? How is it different from ranking or grading system of performance appraisal?
5. What is off-the-job training? Is it better than other types of training? Why?
6. What is attitude? What are its components?

**GROUP B**

**Answer the questions in about 250 words. Answer any 2 questions. (2x10 marks)**

7. Design a performance appraisal format for an HR executive working in a manufacturing firm.
8. What is perception? What are the factors that influence perception?
9. Discuss employee participation in management as a tool to improve industrial relations.
10. What is Compensation management? What are the components of a compensation?
11. Discuss different types of interviews.

**GROUP C**

**Answer the questions in about 500 words. Answer any 3 questions. (3x20 marks)**

12. What is the need for training? Elucidate its benefits.
  13. Discuss Group Cohesiveness. What are the advantages and disadvantages of group decision making?
  14. What are the Indian statutory norms for compensation management? Explain.
  15. Discuss the importance of learning theories for HR professionals.
  16. Write short notes on any two:
    - a) Socialization
    - b) Promotion
    - c) Coaching
    - d) Employee Empowerment
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