

## Diploma in Media Management (DMM)

## **Learning Objectives**

This programme intends to develop critical appreciation and impart effective skills for various managing functions of the media houses. The programme blends the general principles and theories of management and their practical applications for managing the contemporary and emerging media organisation.

#### **Learning Outcomes**

After the successful completion of this programme the learners should be able to:

- State the general principles and theories of management and how they can be applied for smooth functioning of media organisations.
- Demonstrate managerial skills for different functional areas like marketing, finance and human resource management.

#### **Highlights of the Course:**

- **Duration of the Course:** 1 year (minimum) and 4 years (maximum)
- **Conduct of Classes:** On weekends for 4 hours (preferably on Sundays)
- Total Counselling Sessions: 32
- Study Hours: 960
- Evaluation Methodology: Based on assignments and Term End Examination (TEE) for each semester

## **Target Group**

Media professionals and individuals interested to pursue career in managing media

Eligibility Criteria: +2 pass

#### **Pedagogy**

The Course shall be taught with Self-Learning Materials, E-learning Materials, OERs, Video Lectures and Project Assignments.

# **SYLLABUS**

	Semester-1	16 Credits
Course-01	Communication Concepts, History, Law and Ethics	4 credits
	Block -1: Conceptualizing Communication	
	Block -2: History of Press	
	Block -3: Media Organizations	
	Block -4: Media Laws and Ethics	
Course-02	Management Principles and Applications	4 credits
	Block-1: Introduction to Management	
	Block-2: Planning and Decision Making	
	Block-3: Principles of Organizing	
	Block-4: Directing and Controlling	
Course-03	Public Relations, Advertising & Media Management	4 credits
	Block -1: Public Relation	
	Block -2: Advertising	
	Block -3: Media Management	
	Block-4: Public Relation and Advertising (Practical)	
Course-04	Management of Media Organisations	4 credits
	Block-1: Management in Media Organisations	
	Block-2: Theoretical Perspectives of Media Management	
	Block-3: Media Organisation and its Ecosystem	
	Block-4: Social Media	
	Semester-2	16 Credits
	10.1	
Course-05	Marketing Management	4 credits
Course-05	Marketing Management Block-1: Introduction to Marketing	
Course-05	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix	
Course-05	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product	
Course-05	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle	
Course-05	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning	
	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management	4 credits
Course-06	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management	
	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting	4 credits
	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance	4 credits
	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements	4 credits
Course-06	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications	4 credits 4 credits
	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications  HRM and OB	4 credits
Course-06	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications  HRM and OB  Block-1: Human Resources and Organisational Behaviour	4 credits 4 credits
Course-06	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications  HRM and OB  Block-1: Human Resources and Organisational Behaviour  Block-2: Human Resource Functions	4 credits 4 credits
Course-06	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications  HRM and OB  Block-1: Human Resources and Organisational Behaviour  Block-2: Human Resource Functions  Block-3: Essentials of Compensation Management	4 credits 4 credits
Course-06  Course-07	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications  HRM and OB  Block-1: Human Resources and Organisational Behaviour  Block-2: Human Resource Functions  Block-3: Essentials of Compensation Management  Block-4: Managing People for Performance	4 credits  4 credits
Course-06	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications  HRM and OB  Block-1: Human Resources and Organisational Behaviour  Block-2: Human Resource Functions  Block-3: Essentials of Compensation Management  Block-4: Managing People for Performance  Information Technology for Business	4 credits 4 credits
Course-06  Course-07	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications  HRM and OB  Block-1: Human Resources and Organisational Behaviour  Block-2: Human Resource Functions  Block-3: Essentials of Compensation Management  Block-4: Managing People for Performance  Information Technology for Business  Block-1: Computer Fundamentals	4 credits  4 credits
Course-06  Course-07	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications  HRM and OB  Block-1: Human Resources and Organisational Behaviour  Block-2: Human Resource Functions  Block-3: Essentials of Compensation Management  Block-4: Managing People for Performance  Information Technology for Business  Block-1: Computer Fundamentals  Block-2: MS-Office and Operating System	4 credits  4 credits
Course-06  Course-07	Marketing Management  Block-1: Introduction to Marketing  Block-2: STP, Marketing Mix, Promotion Mix  Block-3: Consumer Decision-making Process, New Product Development, Product Life Cycle  Block-4: Media Planning  Block-5 Brand Management  Finance and Accounting for Management  Block-1: Fundamentals of Accounting  Block-2: Introduction to Business Finance  Block-3: Preparations of Financial Statements  Block-4: E-commerce and its Applications  HRM and OB  Block-1: Human Resources and Organisational Behaviour  Block-2: Human Resource Functions  Block-3: Essentials of Compensation Management  Block-4: Managing People for Performance  Information Technology for Business  Block-1: Computer Fundamentals	4 credits  4 credits

## **Members of the Expert Committee**

- 1. Dr. Mrinal Chatterjee, Regional Director / Academic Head, Indian Institute of Mass Communication (Chairman)
- 2. Dr. Prasanta Kumar Mohanty, Dean Academic, CUTM (Member)
- 3. Mr. Sandeep Sahu, Senior Journalist (Member)
- 4. Mr. Surya Narayan Mishra, Assistant. Professor, Kalinga Institute of Industrial Technology (Member)
- 5. Mr. Sujit Kumar Mohanty, Assistant. Professor, Central University of Odisha (Member)
- 6. Dr. Ansuman Jena, Academic Consultant, OSOU (Member)
- 7. Mr. Jyoti Prakash Mohapatra, Academic Consultant, OSOU (Member Convener)